



business  
development  
germany

# BDG DISTRIBUTOR SEARCH<sup>®</sup>

Identification and validation of  
suitable distributors and wholesalers in Germany.

Criteria

Handout

Research

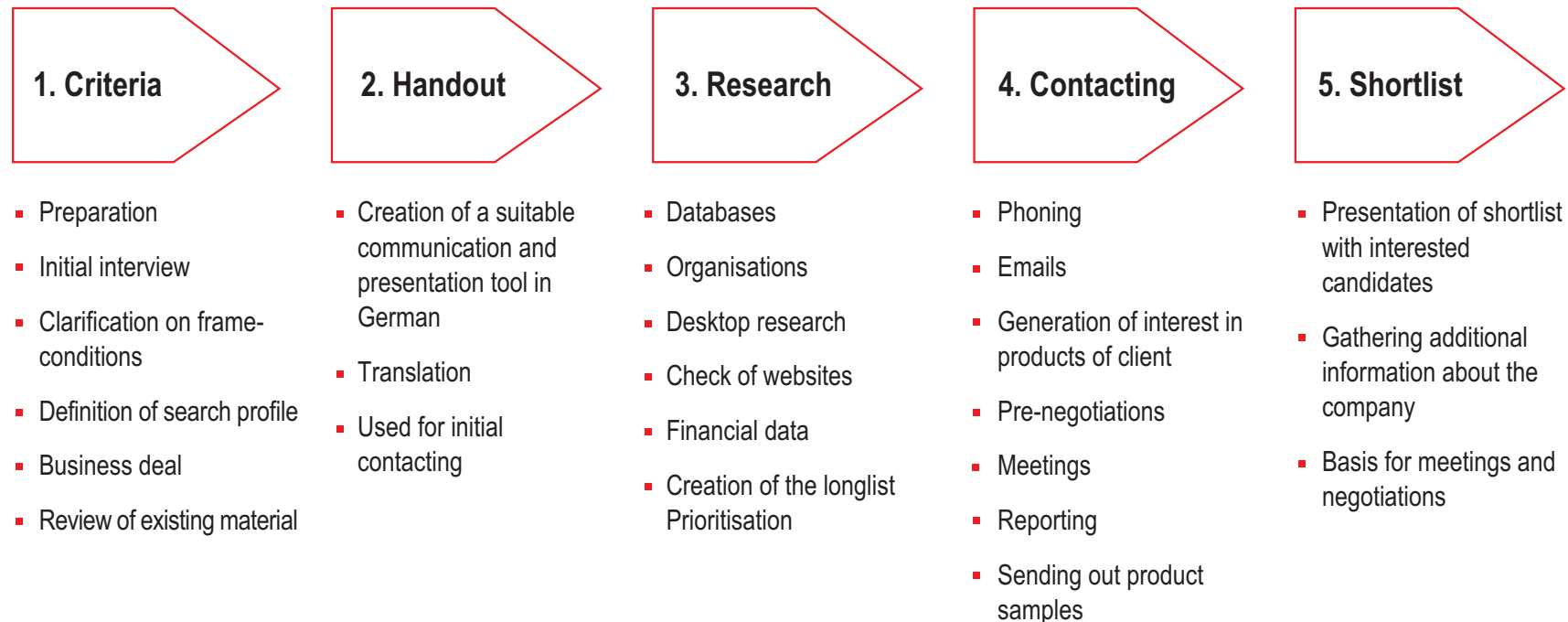
Contacting

Shortlist

# ELEMENTS



For the systematic identification of potential German distributors, the BDG team will take you through a process of thorough steps to find the perfect partners. It goes without saying that every project contains individual needs, which are dealt with according to the project specifications.



# FRAME CONDITIONS FOR THE BDG DISTRIBUTOR SEARCH®



## Costs

This validation process is offered from **7,500 EUR**. More sophisticated or larger investigations may be priced individually.

## Reporting

Every distributor search process is equipped with a detailed reporting, full insight into the results of the contacting is provided.

## Timeline

The distributor search process should not be rushed. Usually a time-line of approximately 3 months is recommended depending on complexity and number of distributors.

## Quality

BDG is known to be transparent and to walk the extra mile. Our distributor search process®, as well as our whole company is completely certified according to the strict DIN ISO 9001:2015 requirements; quality is part of our DNA.

# ABOUT US



**BDG is focussed on the German market.** We understand the needs of our clients and prioritize their success in finding and validating the right partners to grow their business in Germany. We pursue an authentic and entrepreneurial approach to ensure solid results of all our projects.

**Well connected.** BDG disposes over a large network of partners which has grown over many years and is beneficial for our clients. The broad array of seasoned experts in our competence pool helps the facilitation of all client priorities.

**BDG References.** BDG has assisted numerous companies and entrepreneurs in the German market and continues doing so. Rely on our professionalism that is based on success-orientation and a high degree of dedication.

**Methods.** Our proven methods were developed to enable seamless processes and to operate in the most efficient way possible. All steps of our services are well-documented, full data security is provided and annually audited for a maximum of reliability and efficiency.



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Managing Director



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**WE SUPPORT**



*Since 2018 bdg Consulting GmbH has been committed to the UN Global Compact corporate responsibility initiative and its principles in the areas of human rights, labour, the environment and anti-corruption.*

**Successful identification of suitable partners, distributors and wholesalers in Germany for your business.**

